EXERCISE 14-31 (15 MINUTES)

The owner's analysis incorrectly includes the following allocated costs that will be incurred regardless of whether the ice cream counter is operated:

Utilities	\$ 4,350
Depreciation of building	6,000
Deli manager's salary	4,500
Total	\$14,850

It is possible that closing the ice cream counter might save a portion of the utility cost, but that is doubtful.

A better analysis follows:

	Cost of food		\$67,500 30,000
Gross profit			37,500
Less:	Operating expenses		
	Wages of counter personnel	\$18,000	
	Paper products	6,000	
	Depreciation of counter equipment and furnishings*	3,750	
	Total		27,750
Profit on ice cream counter		\$ 9,750	

*Depreciation on the counter equipment and furnishings is included because it is traceable to the ice cream operation and is an expense in the determination of income. If a cash-flow analysis is desired, this noncash expense should be excluded.

EXERCISE 14-34 (15 MINUTES)

1. The owner's reasoning probably reflects the following calculation:

Savings in annual operating expenses if old pizza oven is replaced	\$3,000
Write-off of old oven's remaining book value (\$10,500 ÷ 3)	(3,500)
"Loss" associated with replacement	\$ (500)

The owner's analysis is flawed, because the book value of the old pizza oven is a sunk cost. It should not enter into the equipment replacement decision.

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