

HOSTAGE NEGOTIATION: VERBAL COMMUNICATION TACTICS

- ⦿ Concerned, caring, interested attitude.
- ⦿ Reasonable problem-solver.
- ⦿ Buddy-fellow traveler.
- ⦿ Det. Columbo: dumb but trying.
- ⦿ Firm, accepting-directing.
- ⦿ Nonjudgmental and helpful.
- ⦿ Compassionate but competent.



Honestys Hostage

Dave Kubiak



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