



DESIGNING THE GLOBAL CORPORATION

JAY R. GALBRAITH



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Global Strategic Management Gerardo R. Ungson, Yim-Yu Wong, 2014-12-18 International business is undergoing continuous transformation as multinational firms and comparative management evolve in the changing global economy To succeed in this challenging environment firms need a well developed capability for sound strategic decisions This comprehensive work provides an applied and integrated strategic framework for developing capabilities that lead to global success It is designed to help readers achieve three essential objectives First it provides intellectual and practical guidelines for readers to execute goals and strategies that lead to meaningful and productive results The book is packed with frameworks cases anchoring exercises techniques and tools to help readers emerge with a completed business plan after the last chapter Second it focuses on strategy and how firms build competitive presence and advantages in a global context A primary learning objective is to enable readers to understand and evaluate the major issues in strategy formulation and implementation in a global context Third it provides an accessible framework that will help guide readers in making strategic decisions that are sound and effective It offers a unifying process that delineates the necessary steps in analyzing the readiness of a firm to do business abroad In addition to core issues each chapter presents frameworks analytical tools action oriented items and a real world case all designed to provide insights on the challenges imposed by globalization and technology on managers operating in a global context

Designing the Customer-Centric Organization Jay R. Galbraith, 2011-01-06 Designing the Customer Centric Organization offers today s business leaders a comprehensive customer centric organizational model that clearly shows how to put in place an infrastructure that is organized around the demands of the customer Written by Jay Galbraith the foremost expert in the field of organizational design this important book includes a tool that will help determine how customer centric an organization is light level medium level complete level or high level and it shows how to ascertain the appropriate level for a particular institution Once the groundwork has been established the author offers guidance for the process of implementing a customer centric system throughout an organization Designing the Customer Centric Organization includes vital information about structure management processes reward and management systems and people practices

Designing Organizations Jay R. Galbraith, 2002 This second edition is a leader s concise guide to the process of creating and managing an organization that will achieve competitive advantages and be poised to respond effectively and rapidly to customer demands

The Global Corporation Laura P. Hartman, Patricia H. Werhane, 2013-12-19 This text brings together case studies focusing on specific instances of corporate best practices All too often we showcase cases based on questionable or unethical corporate behavior Instead the editors bring together in this book examples of how some firms got it right Certainly there is no claim that the

companies in these case are perfect some of them may have histories that include questionable practices But these are companies that work to foster trust both internally and in their relationships with customers suppliers shareholders and the communities in which they operate The book is not however merely a descriptive iteration of effective corporate conduct The editors conclude with an analysis of frameworks for corporate and managerial ethical decision making frameworks that help to establish models for best practices These frameworks then can be generalized and applied to other corporate situations and replicated by other companies in their search for excellence and the resulting avoidance of misconduct

Human Capital and Global Business Strategy Howard Thomas, Richard R. Smith, Fermin Diez, 2013-11-07 Human capital the performance and the potential of people in an organization has become an increasingly important issue With a strong practitioner focus this book provides business leaders and HR professionals with new insights into how to improve business performance through a strategic approach to human capital

Enterprise Architecture for Global Companies in a Digital IT Era Yoshimasa Masuda, Murlikrishna Viswanathan, 2025-08-22 This book investigates solutions incorporated by architecture boards in global enterprises to resolve issues and mitigate related architecture risks while also proposing and implementing an adaptive integrated digital architecture framework AIDAF and related models and approaches platforms covering Big Data and AI such as Generative AI unstructured data analytics and HCI AI etc which can be applied in companies to promote IT strategies using cloud mobile IT digital IT The book is divided into three main parts the first of which Chapters 1 2 addresses the background and motivation for AIDAF aligned with digital IT strategies while involving AI and Design Thinking approach The second part Chapter 3 provides an overview of strategic enterprise architecture EA frameworks for digital IT elaborates on the essential elements of EA frameworks in the digital IT era and advocates using AIDAF models for architecture assessment risk management and knowledge management on digital platforms while involving the new models introduction with Design Thinking approach covering AI and Digital Transformation process In turn the third part Chapters 4 9 demonstrates the application and benefits of AIDAF and related models involving the above new ones for AI and Digital Transformation process as shown in more than six case studies I found this book to be a very nice contribution to the EA community of practice I can recommend this book as a textbook for digital IT strategists practitioners EA practitioners students in universities and graduate schools From the Foreword by Scott A Bernard In this new age of the digital information society it is necessary to advocate a new EA framework This book provides state of the art knowledge and practices about EA frameworks beneficial for IT practitioners IT strategists CIO IT architects and even students It serves as an introductory textbook for all who drive the information society in this era From the Foreword by Jun Murai

The Global Challenge Vladimir Pucik, Paul Evans, Ingmar Bjorkman, Shad Morris, 2016-03-07 Formerly published by Chicago Business Press now published by Sage Since strategy organizational capabilities and people management are increasingly intertwined in multinational firms The Global Challenge takes a general management perspective on the issues associated

with international human resources Each chapter in this book is a stand alone guide to a particular aspect of international human resource management HRM from the history and overview of international human resource management in the first chapter to the functional implications for human resource professionals in the last from building multinational coordination to managing the human side of cross border acquisitions The authors build on the traditional agenda of international human resource management how to respond to cultural and institutional differences manage cross border mobility and develop global leaders This new edition contains the latest advances from research and practice

Designing Your Organization Amy Kates, Jay R. Galbraith, 2010-12-23 Designing Your Organization is a hands on guide that provides managers with a set of practical tools to use when making organization design decisions Based on Jay Galbraith's widely used Star Model the book covers the fundamentals of organization design and offers frameworks and tools to help leaders execute their strategy The authors address the five specific design challenges that confront most of today's organizations Designing around the customer Organizing across borders Making a matrix work Solving the centralization and decentralization dilemma Organizing for innovation

Management Consulting Today and Tomorrow Larry E. Greiner, Flemming Poulfelt, 2010-04-02 This book provides a thorough examination of a variety of specialties within the broad range of management consulting A book of such scope and depth could only be written by a large number of experts each from one of the many specialties related to management consulting Together all 27 contributors take the reader through an industry that is currently undergoing significant change While covering all the major practice areas of consulting the book also offers new insights into change processes and addresses compelling management issues now facing consulting firms

Global Companies, Local Innovations Yasuyuki Motoyama, 2016-04-22 Investigating the innovation activities of multinational corporations this book uncovers and examines why the geography of innovation by multinationals is overwhelmingly local in spite of their global operations in manufacturing and sales through case studies of product development by three global players Toyota Sony and Canon The microdynamic approach of the book allows an in depth investigation of the engineering and technical aspects of innovation making The book unfolds the complex and constant process of trial and error in innovation and reveals three fundamental natures of innovation making complexity interdisciplinarity and prototyping and testing In order to manage these three natures of innovation firms have to plan ironically for unplanned situations and to collocate knowledge people and resources

Managing the Global Corporation Jos' de la Torre, Yves L. Doz, Timothy Michael Devinney, 2001 A unique and one of a kind anthology This casebook was first published as Davidson de la Torre Managing the Global Corporation in 1989 It was the first modern case anthology for a graduate audience This edition contains the broadest case collection of companies and countries available in a single anthology A full 60% of the cases are non U S based firms Companies in Australia Hong Kong China Mexico South American India South Africa and Europe are featured as case studies Many of these cases were written in connection with the authors own work consulting with the organization making the information

in depth and credible **Global Competitive Strategy** Daniel F. Spulber, 2007-07-02 Globalization has fundamentally changed the game of business Strategic frameworks developed for the analysis of purely domestic business necessarily fall short in the international business context Managers and business students require alternative approaches to understand and cope with these far reaching changes We must learn to think globally in order to succeed Global Competitive Strategy shows how we can do this by providing a unique set of strategic tools for international business Such tools include the star analysis that allows strategy makers to integrate geographic information with market information about the global business environment Also introduced is the global value connection that shows managers how to account for the gains from trade and the costs of trade Aimed at MBA students taking courses in international strategy consultants and practising managers with responsibility for strategic development this 2007 book offers a comprehensive strategic framework for gaining competitive advantage in the global marketplace **Managing the Global Corporation** José de la Torre, Yves L. Doz, Timothy Michael Devinney, 2001 **The Global Advantage** Michael J. Marquardt, 1999 In an economy where companies must globalize or perish only a few have successfully taken their businesses to the world level This book zeros in on 40 preeminent global companies located across six continents A key feature of this book is the author's GlobalSuccess Model based on the research and work he has done with hundreds of global executives around the world This book reveals his discoveries and evaluates how these leaders are bringing their corporations into the global stratosphere You will find specific strategies and principles for globalizing your organization's six dimensions as defined by the GlobalSuccess Model as well as what steps your company should take to move toward global status **Global Security, Safety and Sustainability: The Security Challenges of the Connected World** Hamid Jahankhani, Alex Carlile, David Emm, Amin Hosseinian-Far, Guy Brown, Graham Sexton, Arshad Jamal, 2017-01-03 This book constitutes the refereed proceedings of the 11th International Conference on Global Security Safety and Sustainability ICGS3 2017 held in London UK in January 2017 The 32 revised full papers presented were carefully reviewed and selected from 74 submissions The papers are organized in topical sections on the future of digital forensics cyber intelligence and operation information systems security management systems security safety and sustainability cyber infrastructure protection **Organization Theory and the Multinational Corporation** Sumantra Ghoshal, 2016-07-27 Despite a shared interest in the analysis of complex organizations operating in complex environments macro organization theory and research on the multinational corporation have developed quite independently of each other This book the product of a collaborative endeavour by scholars from both fields represents the first systematic effort to build a broad bridge between these two areas of research **Localization Strategies for Global E-Business** Nitish Singh, 2012 The acceleration of globalization and the growth of emerging economies present significant opportunities for business expansion One of the quickest ways to achieve effective international expansion is by leveraging the web This book provides a comprehensive non technical guide to leveraging website localization strategies for global e commerce success

Managing Business Interfaces Amiya K. Chakravarty, Jehoshua Eliashberg, 2006-03-03 Amiya Chakravarty is a big name in production manufacturing and Josh Eliashberg is a huge name in marketing This is one of the first books that examines the interface of Marketing and Production with the chapters written by well known people in the field Hardcover version published in December 2003

International Strategic Management Franklin R. Root, Kanoknart Visudtibhan, 2003-12-31 Contains articles on aspects of strategic management in the multinational enterprise Contributions fall into four areas multinational and transnational enterprise the top management perspective the normative decision making emphasis and regency of publication no earlier than 1985

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