ninking Style		1	2	3	4	5	6	7	8	9	10	
4	Prefers dealing with opinions and feelings rather than facts and figures, likely to avoid using statistics	10	(8)	9	Da	ita F	tatio	nail		0	10	Likes working with numbers, enjoys analysing statistical information, bases decisions on facts and figures
3	Does not focus on potential limitations, dislikes critically analysing information, rarely looks for errors or mistakes	ij.	ï	0	F	vah	uativ	0	Š	Ÿ		Critically evaluates information, looks for potential limitation, focuses upon errors
4	Does not guestion the reasons for people's behaviour, tents not to analyse people	2		43		eha	vicus	n!	÷	¥.	i.	Tries to understand motives and behaviours, enjoys analysing people
8	Favours changes to work methods, prefers new approaches, less conventional	1	18	H	C	inve	entio	nal	0	Ų	I	Prefers well established methods, favours a more conventional approach
2	Profess to deal with practical rather than theoretical issues, dislikes dealing with abstract concepts	-	۰	-de	·C	ono	eptu	al .		100		Interested in theories, enjoys discussing abstract concepts
2	More likely to build on than generate ideas, less inclined to be creative and inventive	88	•	#3	-	nnor	vativ	ė .	*	10	10	Generates new idea, enjoys being creative, thinks of original solutions
5	Prefers routine, is prepared to do repetitive work, does not seek variety	X	*	10	Var	ety	See	king		+	-	Prefers variety, tried out new things, likes changes to regular routine, can become bored by repetitive work
8	Behaves consistently across situations, unlikely to behave differently with different people	ii)	£	93	70	Ada	ptive	(i	0	0	03	Changes behaviour to suit situation, adapts approach to different people
6	More likely to focus upon immediate than long-term issues, less likely to take a strategic perspective	ij.	×		Forw	vard	Thir	tking	3	j.	1.0	Takes a long-term view, sets goals for the future, more likely to take a strategic perspective
6	Unlikely to become preoccupied with detail, less organised and systematic, dislikes tasks involving detail	W	Ţ.	3	Deta	nil C	onso	Sous		V.	in.	Focuses on detail, likes to be methodical, organised and systematic, may become precoupsed with detail
6	Sees deadlines as flexible, prepared to leave some tasks unfinished	W	ū	ű.	Co	nso	entic	ous.	M	W	10	Focuses on getting things finished, pensists until the job is done
7	Not restricted by rules and procedures, prepared to break rules, tends to dislike bureaucracy				Ru	le F	ollow	ing				Follows rules and regulations, prefers clear guidelines. finds it difficult to break rules

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